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Product Rationalization – Phase 1

- Low profile V8 Power Units
- AP Pump Control Cards
- RCM Relief Valve

Reason for Change:

After careful and thoughtful review, it has been determined to streamline our product offering. The three products listed above have had very little activity. Future efforts will be concentrated on improving our D, H and V Pak line.

Change Implementation:

We will provide product per the dates shown below under "Last time buy".

Product Crossover:

Low profile power units will have no cross over, however as is the case with any custom power unit, if there is potential for repeat business we will consider quoting through the Industrial Systems Business unit.

AP cards have no replacement, HPS will work with the customer on an individual basis to work out a solution.

RCM valves can be replaced by using various other products from HCS and HVD. Contact HPS Tech Services if you need assistance.

Last Time Buy:

Units

Order Date: Sept 30 2017

Shipment Date: Dec 29 2017

Parts (if applicable)

Order Date: Dec 4 2017

Shipment Date: Dec 29, 2017

Our goal in these types of changes is to be professional in the support of you our customer. We would like to work with you to support the conversion to the appropriate go forward product where applicable. Please work with Parker's sales team and HPS sales team to support your application needs.

Thank you for your business and we want to continue to support you in the future.

Regards,
J. Tim Beck

Power Unit Product Manager Hydraulic Pump and Power Systems Division