

Parker Hannifin Corporation Hydraulic Pump and Power Systems Division Oildyne Business Unit 5520 Hwy 169 North New Hope, MN 55428

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Date May 10, 2018

Product Rationalization:

HPS Oildyne Pressure Switches/Subplates and 700 Series/ 750 Series Hand Pumps

Reason for Change

After careful and thoughtful review, it has been determined to further streamline our product offering. The Oildyne Hydraulic Pressure Switches / Subplates and Hand Pumps are included in this decision. These products include the following:

Pressure Switches:

Model codes beginning with OE4, FE4; Subplates: PK-01B, PK-01C, PK-01D, PK-50B, PK-50C, PK-50D

Hand Pumps:

Model codes beginning with S7HP, 750-1, 750-2 and related spare parts

Change Implementation

Pressure switches and subplates and hand pumps currently set up and coded sellable in our system will be available to order through June 30, 2019. Shipments of these two product families will be completed no later than December 31, 2019.

Pricing

A 25% price increase will be applied effective with all shipments as of July 1, 2018, followed by another 25% increase January 15, 2019 and a final increase for any open orders as of July 1, 2019. **Please note, orders are priced on shipment date, not order entry date.**

Last Time Buy

No parts and/or assembly orders will be accepted after June 30, 2019

Quantity limitations: Parker reserves the right to review order qty requirements, should these exceed recent purchase levels, Order will be subject to pricing and quantity review.

Our goal in these types of changes is to be professional in the support of you, our customer. We understand these changes require, in some cases, significant effort. We would like to work with you to support the conversion to the appropriate go forward product where applicable. Please work with Parker's sales team and HPS sales team to support your application needs.

Thank you for your business and we want to continue to support you in the future.

Regards,

Bryan J Anderson

Marketing Product Manager

Hydraulic Pump and Power Systems Division

Oildyne Business Unit