



Parker Hannifin Corporation
Hydraulic Pump and Power Systems Division
14249 Industrial Parkway
Marysville, OH 43040

Office 937 644 3915
Fax 937 644 0827

Date May 30, 2017

Product Rationalization – Phase 1
World Cup Pumps

Reason for Change:

After careful and thoughtful review, it has been determined to streamline our product offering. The World Cup Series products are a part of this decision. These products are commonly identified with the following prefix: P6W, P6T, P7W, P7T, P8W & P8T

Change Implementation:

Pump units, currently set up and coded sellable in our system, and spare parts will be available for a limited time. The “**World Cup Product List**” tab provides part numbers for all items that are coded sellable, along with current inventory at HPS. The phase out for complete pumps will be implemented first, where parts availability will continue for yet another year.

Product Crossover:

The “**X-OVERS**” tab has been generated to help with selecting the next best alternative from our current product offering. When upgrading to a new pump/motor, we recommend conducting a thorough comparison between old and new to ensure performance and be aware of installation differences. For your reference and ease of comparison, additional details can be found by clicking on the literature tabs. Product data sheets for current products can be found at: [Hydraulic Pump Division HOME](#)

Last Time Buy:

Units

Last Date to Order: 10/02/2017
Last Date to Ship: 12/29/2017 or date acknowledged at time of order by HPS

Parts

Last Date to Order: 10/01/2018
Last Date to Ship: 12/28/2018 or date acknowledged at time of order by HPS

Quantity limitations: Parker reserves the right to review order qty requirements, should these exceed recent purchase levels, order will be subject to pricing and qty review. If order quantity exceeds the inventory level at time of order, the order may be subject to price changes due to minimum buy requirements.

Our goal in these types of changes is to be professional in the support of you our customer. We understand these changes require in some cases significant effort. We would like to work with you to

support the conversion to the appropriate go forward product where applicable. Please work with Parker's sales team and HPS sales team to support your application needs.

Thank you for your business and we want to continue to support you in the future.

Regards,

A handwritten signature in cursive script that reads "David Ebert".

David Ebert
Product Manager
Hydraulic Pump and Power Systems Division