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Hydraulic Pump and Power Systems Division  
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Date May 30, 2017

Product Rationalization – Phase 1  
**Denison Valves**

Reason for Change:

After careful and thoughtful review, it has been determined to streamline our product offering. The Denison valve products are a part of this decision. HPS continues to support aftermarket sales of valve products used on our current product offering, but is redirecting inquiries for all other valve products to the proper Parker Division.

Change Implementation:

The "Valve Product List" tab provides the part numbers for items coded as sellable in HPS's system and will transition to the Valve Division as outlined below.

Product Crossover:

Valve Division will support business with exact equivalents or provide next best alternatives. For further assistance with new valve options, please e-mail Hydraulic Valve Division: [HVDTech@parker.com](mailto:HVDTech@parker.com)

Transition Date:

As of September 1<sup>st</sup>, 2017 HPS will no longer process orders for the Denison valve products listed in the "Valve Product List". All future inquiries should be directed to Hydraulic Valve Division.

Quantity limitations: Parker reserves the right to review order qty requirements, should these exceed recent purchase levels, order will be subject to pricing and qty review. If order quantity exceeds the inventory level at time of order, the order may be subject to price changes due to minimum buy requirements.

Our goal in these types of changes is to be professional in the support of our customers. We understand these changes require in some cases significant effort. We would like to work with you to support the conversion to the appropriate go forward product where applicable. Please work with Parker's sales team and HPS sales team to support your application needs.

Thank you for your business and we want to continue to support you in the future.

Regards,

A handwritten signature in cursive script that reads "David Ebert".

David Ebert  
Product Manager  
Hydraulic Pump and Power Systems Division