Persona - Inside Sales Curriculum

Course	Module Identifier	Module Name	Track A	Track B	Track C
General Knowledge	CHOINTRO	Chomerics Video	A1		
General Knowledge	FREQ101	The Frequency Spectrum	A2		
General Knowledge	REGSTAN101	EMI/EMC Regulations and Standards		B1	
General Knowledge	DESKINST	Applications Lab Desktop Instron			C1
Electromagnetic Theory	EMIT101	EMI Theory		B2	
General Knowledge	FILLERS101	Filler Technology - Therm & Elastomers			C2
Electromagnetic Theory	CORR101	Galvanic Corrosion			C3
Electromagnetic Theory	RES101	Volume vs. Surface Resistivity			C4
Shielding Effectiveness	SE101	Shielding Effectiveness Module Primary Test Methods			C5
Shielding Effectiveness	SE102	Shielding Effectiveness Module Secondary Test Methods			C6
Shielding Effectiveness	SE103	Shielding Effectiveness Module Transfer Impedance			C7
Shielding Effectiveness	SE104	Shielding Effectiveness Module Cavity Isolation Test			C8
Electromagnetic Theory	EMP101	Electromagnetic Pulse (EMP)			C9
Electromagnetic Theory	ABSORB101	Microwave Absorber Theory			C10
Electromagnetic Theory	GASKETS101	General Gasket Type Selection	A3		
Elastomers	ELAS101	Elastomers - Material Selection	A4		
Elastomers	ELASTDS	Elements of a Elastomer Data Sheet	A5		
Elastomers	ELASSHAPE	Elastomer Shape Selection		B3	
Elastomers	ELAS102	Elastomer Gasket Design			C11
Elastomers	ELASNIAL	Nickel-Aluminum Gaskets		B4	
Elastomers	ELAS103	Elastomers Extrusion and Molding			C12
Elastomers	ELASFIP	Elastomers Form-In-Place (FIP) Gaskets	A6		
SOFT-SHIELD Gaskets	TLSSS101	SOFT-SHIELD Gasket Materials	A7		
Metals	ME102	Fingerstock	A8		
Metals	ME103	Mesh/Metalastic/Pola	A9		
Metals	ME101	EMI Shielded Air Vents	A10		
Metals	MEUM101	Metalastic EXP-URE Urethane Gaskets		B5	
Specialty Materials	SPM101	Specialty Materials Theory			C13
Specialty Materials	SPM102	Specialty Materials Coatings and Inks	A11		
Specialty Materials	SPM103	Specialty Materials CHO-SHRINK			C14
Specialty Materials	SPM104	Specialty Materials Adhesives and Caulks	A12		
Thermal Theory	TLSTH101	Thermal General Theory			C15
Thermal Theory	TLSTDS	Elements of a Thermal Data Sheet	A13		
Thermal and Laminated Solutions	TLSPS101	Thermal Products Selection	A14		
Thermal and Laminated Solutions	TLSGEL	Thermal Gels	A15		
Thermal and Laminated Solutions	TLSGAPAD	Thermal Gap Pad Materials	A16		
Thermal and Laminated Solutions	TLSPHASE	Thermal Phase Change Materials		B6	
Thermal and Laminated Solutions	TLSTAPE	Thermal Double Sided Tapes Materials		B7	
Thermal and Laminated Solutions	TLSDIELEC	Thermal Dielectric Pad Materials		B8	
Thermal and Laminated Solutions	TLSPOT	Thermal Potting Compound Materials		B9	
Thermal and Laminated Solutions	TLSGREASE	Thermal Grease Materials			C16
Thermal and Laminated Solutions	TLSSPREAD	Thermal Heat Spreaders			C17
Thermal Theory	TLSTM101	Thermal Test Methods			C18
Thermal and Laminated Solutions	TLSTD101	Thermal Gel Dispensing			C19
Integrated Display Solutions	IDS101	Integrated Display Solutions	A17		